

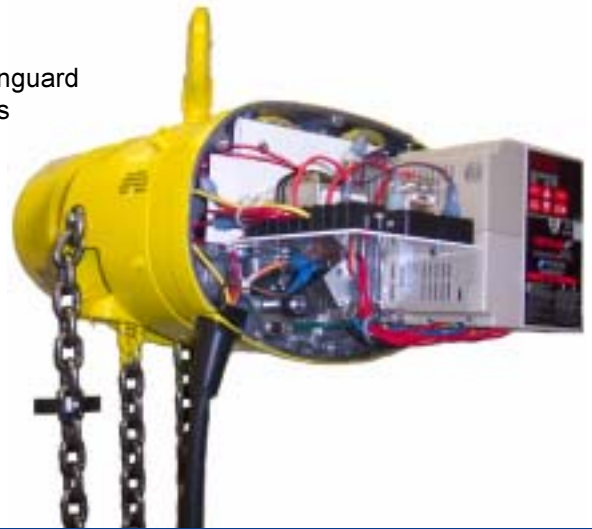
## “Under the Cover” VFD Available for Electric Chain Hoists

Variable frequency drives are now available for the Budgit Manguard and Yale KELB electric chain hoists. The hoist motion control is placed under an extended cover creating an economical and compact package that provides outstanding performance.

Variable frequency drives offer your customers the following advantages:

- Improved load control and spotting
- Reduced load damage
- Enhanced equipment life
- Variable speed control with a reliable single speed AC squirrel cage induction motor
- Voltages available: 460-380/3/60, 230-208/3/60 and 230-208/1/60
- Electronic reversing, multispeed operation and elimination of magnetic contactors
- H4 Duty rating
- Standard features including:
  - 2-step infinitely variable push-button control
  - 10 to 1 speed ratio
  - Thermal overload protection
  - Fault recorder
  - 3 programmable outlets
- Available for powered traverse motions also

Contact your Yale•Lift-Tech sales representative or the Muskegon customer service department for pricing and more information on this exciting new option.



WEBupdate

New and updated information is constantly being uploaded so visit the library section on our websites for immediate access to a wide variety of material. Currently on the various product websites we have a total of 34 brochures, 26 price books & sheets, 93 parts & service manuals (which includes 30 for obsolete Yale products), and 17 Dimensional/Spec sheets and dealer software.

Also from any website you can gain access to the Distributor Web to check on the status of your orders or check on bills of materials for products built in Muskegon since approximately early April 1997 and in Forest City since approximately mid-October 1997.

The best part is - the Website information is available 24/7, it's immediate and it's free. So visit any of the websites today:

[www.shaw-boxhoists.com](http://www.shaw-boxhoists.com)  
[www.budgithoists.com](http://www.budgithoists.com)  
[www.yalehoists.net](http://www.yalehoists.net)

## New & Improved Estimating Programs

**FOR BUDGIT AND YALE ELECTRIC CHAIN HOIST**

Now available in the secure library area of the websites is the new estimating software for Budgit and Yale electric chain hoists.

The software will price and produce a proposal for an electric chain hoist (link chain only) faster and easier. All you need to do is make a few hoist feature selections, select the desired options and the program produces an Estimate sheet with a summary of selections and prices and a Proposal with the hoist description and end-user price. These programs are available on the Budgit, Yale and CraneMart websites.

[www.budgithoists.com](http://www.budgithoists.com)  
[www.yalehoists.net](http://www.yalehoists.net)  
[www.cranemart.com](http://www.cranemart.com)

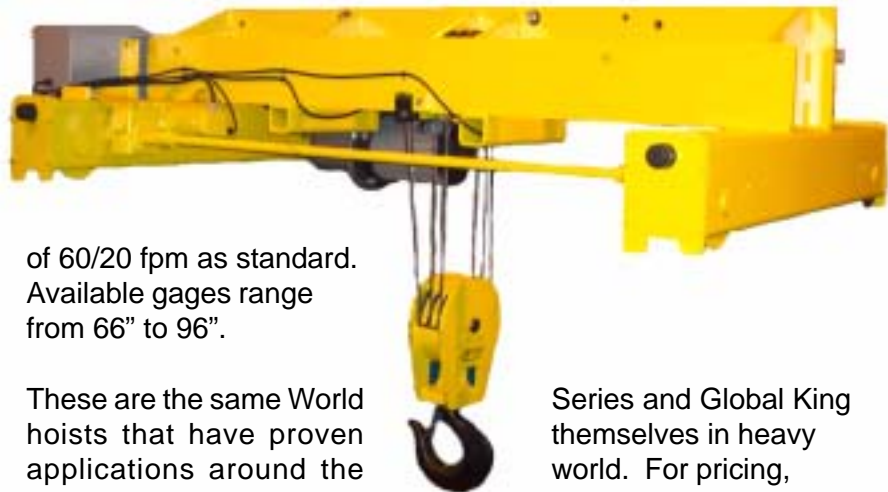
Visit the website secure library section for these estimating programs also visit the public library section for brochures, manuals and price books.

## Exciting News

### Yale Global King™ and Shaw-Box World Series™

Now available to 15-tons Capacity in Deck and Top-Running Versions.

The 15-ton World Series and Global King hoists are available in lifts to 26' with a hoisting speed of 15/2.5 fpm and traverse speed



of 60/20 fpm as standard. Available gages range from 66" to 96".

These are the same World hoists that have proven applications around the dimensions and technical

Series and Global King themselves in heavy world. For pricing, information refer to your latest price books or contact your Yale-Lift-Tech sales representative or the Muskegon customer service department.

## National Electric Code Changes

Effective January 1, 2005 the National Electric Code (NEC) will require four (4) runway conductors. The fourth conductor is to serve as a ground.



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